



Shahéd Said Khan

Global Business Expansion Operator
Cross-Border Partnerships
Industrial & Family Business Growth

USA | Middle East | Türkiye | Malaysia | Europe

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Executive Profile

U.S. citizen, industrialist, and global business development operator with **35+ years of hands-on execution experience across 25+ countries.**

Specializes in helping leading **Business Groups, industrial groups, investors and growth-stage companies** expand internationally.

Not a consultant – an execution-focused operator who converts opportunities into revenue within **60–90 days.**

→ Opens Markets Fast

Secures high-value partnerships and activates distribution in new geographies with immediate commercial impact.

→ Structures Cross-Border Deals

JV formation, technology transfer, supply chain alignment – designed to close, not study.

→ Rare Bridge Advantage

Active, trusted networks across USA, UK, GCC, Türkiye, and Malaysia – ready partners, not theoretical leads.

Core Capabilities

- International market entry & expansion
- JV structuring & partner matchmaking
- Industrial & supply chain partnerships
- Technology transfer (Healthcare, AI, Manufacturing)
- Investor & capital access (project-based)
- Government & institutional alignment

Languages

- English — Fluent
- Urdu - Fluent
- Hindi — Fluent

Education

BSc Industrial Technology Manufacturing Focus
University of Wisconsin, USA



Entrepreneurial & Industrial Leadership

Chairman / Business Owner — Khan Group International | 2005–Present

Built and operated a multi-sector international business group spanning technology companies (USA), software houses (UK), consulting platforms (global), and real estate investment (Middle East).

- Established business presence across multiple international markets
- Built global networks spanning industry, government, and investment circles
- Led cross-border technology transfer and industrial collaboration projects
- Structured and facilitated partnerships across sectors

CEO & Owner — United Carpets Group | 1987–2015

Led one of the **largest Carpet & Textile manufacturing groups in South Asia** — 9 manufacturing plants, export operations across Europe, USA, Middle East, Asia, and global hospitality clients.

- Built large-scale manufacturing and export operations
- Managed international supply chains across 4 continents
- Negotiated global procurement (Germany, UK, Switzerland, China)
- Developed institutional buyer relationships across multiple regions

Selected Execution Highlights

1 U.S. Medical Manufacturing Acquisition

Led acquisition of a Baxter-linked U.S. medical manufacturer; appointed CEO, **doubled sales within one year**, raised **\$6M in working capital**.

2 Global Corporate Access

Opened doors with **Shell, Exxon, 3M** and organized international fundraising campaigns targeting UHNW investors in the USA.

3 Multi-Region Development Programs

Delivered business development and expansion initiatives across **15+ industries**; advised on economic development and technology transfer across Middle East, Africa, and Asia.



Shahed Khan – Website

Strategic Positioning

- ❑ Deep, trusted networks built over 3–5 years — ready to activate, not build from scratch.

TR Türkiye

- Industrial manufacturers
- Technology clusters
- SMEs & export groups
- Government-linked ecosystems

MY Malaysia

- Advanced manufacturing
- Electronics & technology SMEs
- Halal & export-oriented industries
- Technology clusters

Global Footprint



Americas

USA — 25+ years of active presence and commercial networks.



EMEA

UK, Germany, Switzerland, Italy, GCC (Qatar, UAE, KSA, Bahrain, Kuwait), Africa.



Asia

Türkiye, Malaysia, Indonesia — active manufacturing & technology ecosystems.

Engagement Model

Retainer Advisory

Monthly Retainer

Project-Based

Fixed Fee – Pre-negotiated

Success Fee

% on deal execution